



TEMBO

FINANCIAL

+1 (844) 238-6717



The unique way to get the money your clients need,
so that you can provide them with the freedom and
ability to buy or sell their home.

www.tembofinancial.com



Deposit Loans

A CLOSER LOOK

Let's take an example from your clients Michael and Michelle, who have recently sold their home. Michael and Michelle sold firm on March 5th, but the sale does not close until June 5th. Michael and Michelle would like to buy a new home as soon as possible, but they're relying on the proceeds of their sale for the deposit to purchase their new home. Instead of waiting until they have received their funds, you, the proactive agent, decide to get in touch with Tembo Financial.

By working with Tembo, you could:

- Offer your clients the tools to receive the proceeds of their sale through a deposit loan.
- Avoid additional costs such as interim home rentals, and additional moving expenses to/from the rental home.
- Help your clients to purchase their dream home, and alleviate the stress of the waiting period.
- Create the opportunity to close another deal in a short time period.
- Ensure you don't lose the client. Tembo requires a listing agreement in order to proceed with a deposit loan, thereby securing you a listing.



How Tembo

BENEFITS YOU

Working with Tembo Financial offers Realtors more than just a financial solution. It offers innovation, expert knowledge, and a timely result. But don't just take our word for it...

"I recently used their services on a transaction of mine to assist a buyer with securing a deposit and they were AMAZING!!! I was very impressed with their services and even more important, the clients were impressed as well!"

- Danielle C.



Renovations & Repairs

A CLOSER LOOK

Let's take an example from perspective clients Meg and Tom, who are looking to sell their home. After completing their appraisal and CPA, you discuss replacing the garage doors, painting, and retiling the kitchen floor to improve market appeal and profitability. These repairs could increase the value of their home by approximately \$100,000.00 and cost only \$25,000.00. However, Meg and Tom do not have the disposable/liquid funds to complete the repairs.

By working with Tembo, you could:

- Improve your listing presentation by offering a solution to your client's unique situation.
- Provide a method through which your client can reap profits from the sale of their home that they were unaware of.
- Receive a larger commission as the sale price of the home increases.
- Ultimately secure the listing with your perspective clients, as you have a competitive edge.



Financial Solutions

FOR EVERY CONCERN

As a Realtor, your clients trust you to have all the answers when it comes to issues relating to the purchase and sale of one's home. By working with Tembo Financial, you're providing your clients with the tools and financial solutions they need when faced with unexpected obstacles such as...



Deposits



Moving Costs



New Furniture



Repairs



Emergencies



Vacation



Closing Costs

Why Tembo?

The average waiting period between a firm sale and the closing date is approximately 60 to 90 days. Within that time, most clients would like to purchase their next home. However, this can pose an issue when their money is tied up in the equity of their home. Rather than enduring a stressful situation, alleviate your client from the stress of unexpected expenses by using the tools provided by Tembo Financial.

Instead of waiting, Tembo Financial allows agents to be proactive in helping their clients secure money for:

- Deposit for New Purchase
- Renovations & Repairs
- Moving Expenses
- New Furniture
- Debt Consolidation
- Closing Costs

What We Do

Tembo Financial offers non-traditional, short term home equity loans tailored to suit your clients' individual needs. The process is easy and convenient, with the capability to release funds in as little as 48 hours with no appraisal or credit check.

We allow you, the agent, to stay at the forefront of innovation, provide quick results, and keep your clients happy and satisfied.

Interested in more information? Tembo would be happy to come into your brokerage to speak and present for the rest of your team about the benefits of our services.

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